ElevenPaths Recognized by Palo Alto Networks as a NextWave Diamond Innovator

Madrid (Spain), December 19, 2019 - ElevenPaths, Telefónica’s Cybersecurity Unit, today announced it has become a Palo Alto Networks NextWave Diamond Innovator Partner. ElevenPaths joins a select group of elite channel partners who have met the Diamond Innovator performance, capabilities, and business requirements of the Palo Alto Networks NextWave Channel Partner Program.

“We are really proud to have achieved Diamond Innovator Partner status in Palo Alto Networks NextWave Partner Program, as a worldwide trusted advisor to successfully deploy and manage Palo Alto Networks’ cybersecurity offerings into our Customers’ networks from the endpoint to the cloud”, said Rames Sarwat, Director of Alliances at ElevenPaths. “Together we are creating a safer digital world, and we are well prepared and skilled to secure your enterprise, secure the cloud and secure the future”.

“NextWave partners play a critical role in helping our customers solve their most pressing security challenges,” said Karl Soderlund, SVP of Worldwide Channel Sales at Palo Alto Networks. “As a NextWave Diamond Innovator, ElevenPaths has demonstrated extensive engineering expertise and technology specialization to successfully integrate Palo Alto Networks cybersecurity offerings that secure the network, endpoint, and cloud.”

The NextWave Partner Program provides partners with the pre-sales, sales, and post-sales capabilities to successfully serve as a trusted advisor to integrate cybersecurity offerings into a hybrid cloud infrastructure; optimize security features; and secure the network, endpoint, and cloud. These capabilities are instrumental in ensuring an optimal customer experience. As such, partners’ achievements in the program are proactively monitored and annually assessed.

To learn more about ElevenPaths works with Palo Alto Networks, visit us here.

About ElevenPaths

At ElevenPaths, the Telefónica Group’s global cybersecurity unit, we believe that a safer digital world is possible. We support our customers with their digital transformation, creating disruptive innovation in cybersecurity in order to provide the necessary privacy and trust in our daily digital lives.

We combine the freshness and energy of a start-up with the knowledge, power and strength of a global Telco to provide innovative solutions spanning across prevention, detection and response to daily threats in our digital world.

We also work to ensure a safer digital environment through strategic alliances that allow us to enhance our customers’ security, as well as through collaborations with leading bodies and entities such as the European Commission, Cyber Threat Alliance, ECSO, EuroPol, Incibe, and the OEA.

More information

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About Palo Alto Networks

Palo Alto Networks is the next-generation security company, leading a new era in cybersecurity by safely enabling applications and preventing cyber breaches for tens of thousands or organizations worldwide. Built with an innovative approach and highly differentiated cyberthreat prevention capabilities, our game-changing security platform delivers security far superior to legacy or point products, safely enables daily business operations and protects an organization’s most valuable assets. Find out more at www.paloaltonetworks.com.